

Table 2. Occupations in Demand, www.swmncareers.org

Occupational Title	Regional Median Annual Wage	Current Regional Jobs	Current Regional Demand	Projected Job Growth 2006-2016	Most Significant Source of Training/Education
Home Health Aides	\$19,740	1,070	★★★★★	37.5%	Short-term on-the-job training
Social & Human Service Assistants	\$25,642	810	★★★★★	34.6%	Moderate on-the-job training
Ethanol & Chemical Plant Technicians	\$30,470	120	★★★★★	32.3%	Postsecondary voc. award
Substance Abuse & Behavioral Disorder Counselors & Social Workers	\$42,257	50	★★★★★	30.9%	Master's degree
Physical Therapists	\$67,674	90	★★★★★	28.7%	Master's degree
Registered Nurses	\$59,488	1,690	★★★★★	27.5%	Assoc./Bachelor's degree
Network Systems & Data Comm. Analysts	\$89,190	60	★★★★★	24.7%	Assoc./Bachelor's degree
Radiologic Technologists & Technicians	\$46,021	120	★★★★★	23.3%	Associate degree
First-line Supervisors of Personal Care & Service Workers	\$33,700	110	★★★★★	23.0%	Related work experience
Medical & Clinic Laboratory Technicians	\$38,777	90	★★★★★	20.7%	Associate degree
Computer Systems Analysts	\$70,390	110	★★★★★	20.1%	Bachelor's or higher degree
Medical Secretaries	\$26,697	220	★★★★★	16.4%	Postsecondary voc. award
Medical & Health Services Managers	\$72,500	150	★★★★★	16.1%	Bachelor's or higher degree
Securities, Commodities & Financial Services Sales Representatives	\$54,687	130	★★★★★	15.1%	Bachelor's degree
Industrial Engineers	\$62,336	170	★★★★★	14.3%	Bachelor's degree
Customer Service Representatives	\$27,710	670	★★★★★	13.6%	Moderate on-the-job training
Loan Officers	\$55,622	200	★★★★★	13.0%	Bachelor's degree
Cost Estimators	\$42,768	110	★★★★★	9.4%	Bachelor's deg. + work exper.
Correctional Officers & Jailers	\$39,264	400	★★★★★	9.2%	Moderate on-the-job training
Executive Secretaries & Admin. Assts.	\$36,832	640	★★★★★	9.1%	Moderate on-the-job training
Agricultural & Food Science Technicians	\$43,068	40	★★★★★	8.6%	Associate degree
Retail Salespersons	\$17,222	1,500	★★★★★	8.4%	Short-term on-the-job training
Accountants & Auditors	\$49,898	490	★★★★★	7.9%	Bachelor's degree
Chemists	\$66,530	30	★★★★★	7.7%	Bachelor's degree
General Office Clerks	\$23,690	1,560	★★★★★	7.6%	Short-term on-the-job training
Janitors, Maids, Housekeeping Cleaners	\$22,106	1,360	★★★★★	7.2%	Short-term on-the-job training
Management & Market Research Analysts	\$58,625	140	★★★★★	7.2%	Bachelor's degree
Network & Computer Systems Admins.	\$58,189	190	★★★★★	7.0%	Bachelor's degree
Nursing Aides, Orderlies & Attendants	\$23,805	1,170	★★★★★	7.0%	Short-term on-the-job training
Computer & Info. Systems Managers	\$89,583	110	★★★★★	6.5%	Bachelor's deg. + work exper.
Licensed Practical Nurses (LPNs)	\$36,393	710	★★★★★	5.9%	Postsecondary voc. award
Construction Laborers	\$28,482	300	★★★★★	5.7%	Moderate on-the-job training
Bookkeeping, Acctg., & Auditing Clerks	\$27,746	870	★★★★★	5.4%	Moderate on-the-job training
Financial Managers	\$87,667	260	★★★★★	4.6%	Bachelor's deg. + work exper.
First-line Supervisors of Transportation & Material Moving Workers	\$42,076	160	★★★★★	3.3%	Related work experience
Farmworkers & Laborers (Crop & Animal)	\$23,375	950	★★★★★	4.2%	Moderate on-the-job training
Claims Adjusters, Exam. & Investigators	\$47,482	70	★★★★★	3.2%	Long-term on-the-job training
Bill & Account Collectors	\$27,809	80	★★★★★	2.5%	Short-term on-the-job training
Meat, Poultry & Fish Cutters & Trimmers	\$23,730	240	★★★★★	2.4%	Short-term on-the-job training
First-line Supervisors of Retail Workers	\$28,443	530	★★★★★	2.3%	Related work experience
Sales Representatives (Mfg. & Services)	\$40,743	640	★★★★★	2.0%	Moderate on-the-job training
Slaughterers & Meat Packers	\$27,199	550	★★★★★	0.8%	Moderate on-the-job training
Computer-Controlled Machine Tool Operators, Metal & Plastic	\$54,500	120	★★★★★	0.7%	Long-term on-the-job training

First-line Supervisors of Mechanics, Installation, & Repair Workers	\$49,980	240	★★★★★	0.7%	Related work experience
Truck Drivers, Heavy & Tractor-Trailer	\$34,563	1,520	★★★★★	0.3%	Moderate on-the-job training
Cabinetmakers & Bench Carpenters	\$34,978	170	★★★★★	-0.5%	Long-term on-the-job training
Automotive Service Techs & Mechanics	\$32,718	290	★★★★★	-1.5%	Postsecondary voc. award
Welders, Cutters, Solderers & Brazers	\$28,306	280	★★★★★	-2.6%	Postsecondary voc. award
Eligibility Interviewers, Gov't Programs	\$36,395	80	★★★★★	-3.0%	Moderate on-the-job training
General & Operations Managers	\$65,508	750	★★★★★	-4.1%	Bachelor's deg. + work exper.
Purchasing Agents & Buyers (incl. Farm Products & Wholesale Trade)	\$49,281	140	★★★★★	-5.0%	Bachelor's deg. + work exper.
Cashiers & Counter & Rental Clerks	\$16,352	2,190	★★★★★	-3.2%	Short-term on-the-job training
Packers & Packagers, Hand	\$15,406	450	★★★★★	-10.4%	Short-term on-the-job training
Route Salespersons, Drivers	\$18,433	200	★★★★★	-13.3%	Short-term on-the-job training
Precision Assemblers & Fabricators (incl. Electrical & Electronic Equip.)	\$21,649	640	★★★★★	-24.7%	Short-term on-the-job training
Personal & Home Care Aides	\$27,848	420	★★★★	40.1%	Short-term on-the-job training
Medical Assistants	\$27,026	150	★★★★	32.0%	Moderate on-the-job training
Pharmacy Technicians	\$26,473	100	★★★★	29.3%	Moderate on-the-job training
Agricultural Equipment Operators	\$29,228	30	★★★★	29.3%	Moderate on-the-job training
Occupational Therapists	\$57,097	60	★★★★	26.8%	Master's degree
Computer Software Engineers	\$61,157	360	★★★★	24.1%	Bachelor's degree
Trash & Recyclable Material Collectors	\$34,779	40	★★★★	19.7%	Short-term on-the-job training
Educational & Vocational Counselors	\$43,599	80	★★★★	15.1%	Master's degree
Insurance Sales Agents	\$37,579	240	★★★★	14.5%	Bachelor's degree
Industrial Machinery Mechanics & Fluid Power Technicians	\$37,573	320	★★★★	14.4%	Long-term on-the-job training
Environmental Scientists & Specialists	\$62,797	30	★★★★	14.3%	Bachelor's degree
Farm Equipment, Truck Mechanics & Diesel Engine Specialists	\$39,859	150	★★★★	14.2%	Postsecondary voc. award
Medical & Clinic Laboratory Technologists	\$48,758	90	★★★★	13.2%	Bachelor's degree
Food Batchmakers	\$30,157	30	★★★★	10.6%	Short-term on-the-job training
Emergency Medical Techs & Paramedics	\$26,823	120	★★★★	9.4%	Postsecondary voc. award
Tellers	\$23,007	250	★★★★	8.5%	Short-term on-the-job training
Electrical Engineers	\$69,332	50	★★★★	7.3%	Bachelor's degree
Boiler Operators & Stationary Engineers	\$51,741	50	★★★★	6.8%	Long-term on-the-job training
Administrative Services Managers	\$63,702	80	★★★★	6.0%	Bachelor's degree + work exp.
Construction Managers	\$49,068	290	★★★★	6.0%	Related work experience
Dentists	\$141,135	65	★★★★	5.4%	First professional degree
Family & General Practitioners	\$166,400	120	★★★★	5.4%	First professional degree
Hairstylists & Cosmetologists	\$20,966	100	★★★★	3.2%	Postsecondary voc. award
First-line Supervisors of Food Preparation Workers (Fast Food & Restaurant)	\$25,532	420	★★★★	1.6%	Related work experience
Sales & Marketing Managers	\$106,201	240	★★★★	1.5%	Bachelor's degree + work exp.
Machinists	\$28,161	220	★★★★	1.3%	Long-term on-the-job training
Mechanical Engineers	\$64,853	140	★★★★	0.9%	Bachelor's degree
Office Managers	\$39,764	640	★★★★	0.4%	Related work experience
Shipping, Receiving, & Traffic Clerks	\$27,587	360	★★★★	0.1%	Short-term on-the-job training
Education Administrators	\$76,022	150	★★★★	1.3%	Bachelor's deg. + work exper.
Elementary & High School Teachers	\$46,407	1,240	★★★★	-6.8%	Bachelor's degree
Wind Energy Technicians & Mechanics	\$35,360	125	★★★	100.0%	Associate degree
Dental Hygienists	\$62,176	80	★★★	28.4%	Associate degree
Pharmacists	\$109,839	90	★★★	19.4%	First professional degree
Electrical Powerline Installers & Repair	\$55,902	50	★★★	17.1%	Long-term on-the-job training

Postsecondary Vocational Education Teachers, including Nursing	\$62,826	10	★★★	16.8%	Bachelor's deg. + work exp.
Medical Recs. & Health Info. Technicians	\$34,049	100	★★★	14.5%	Associate degree
HR, Employment, & Training Specialists	\$41,681	140	★★★	11.7%	Bachelor's degree
Clinical & Counseling Psychologists	\$50,780	100	★★★	8.5%	Master's degree
Police & Sheriff's Patrol Officers	\$45,206	320	★★★	5.7%	Long-term on-the-job training
Cooks, Institution & Cafeteria	\$25,651	240	★★★	3.9%	Long-term on-the-job training
Industrial Production Managers	\$74,698	140	★★★	2.3%	Bachelor's deg. + work exper.
Appraisers & Assessors of Real Estate	\$41,149	50	★★★	2.1%	Postsecondary voc. award
First-line Supervisors of Production & Operating Workers (Line Managers)	\$39,995	540	★★★	0.7%	Related work experience
Painting & Coating Machine Operators	\$29,215	80	★★★	-13.8%	Moderate on-the-job training

Source: [Minnesota Dept. of Employment & Economic Development](#)

2008 Median Annual Salary Data from the 2008 [Minnesota Salary Survey](#) for Region 6W and Region 8

Current Demand Data from the [Occupations in Demand Tool](#) for Region 6W and Region 8

Projected Employment Data from the 2006-2016 [Minnesota Employment Projections Program](#) for Southwest Minnesota